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PRESIDENT'S REPORT

It has been a huge privilege, and a great pleasure for me to serve as President of our organisation this year. I would like to thank all those who have supported me in the role, and who have helped to make this an excellent first year of my two year tenure. In particular, I thank Keith Newton, the Secretary General, the International Secretariat, and the CILT International Trustees, who have worked so hard to make the year a success. Thank you too to the wider CILT family of members and countries who have worked with me, listened to me and followed my lead.

At the start of the year I little imagined the challenges the world would be facing from a remarkable and unforgiving virus which has disrupted our plans and brought personal suffering and difficulties to almost all of our members globally. I am proud that we have tackled these issues with fortitude and togetherness and stood alongside our profession and exercised leadership in our sectors. I set out these 5 focus areas at the start of my tenure for CILT –

1. Caring and sharing to reflect inclusivity that everyone in CILT matters.
2. Green and Sustainability as a privilege role that CILT is doing for the future of the planet.
3. Uncharted territories for new countries & new regions to open up opportunities for young people using our excellent CILT education programmes
4. Best Practice in managing crisis – sharing and collaboration
5. Digitisation and the new normal adapting at quickest time as a way forward.

In progressing these we have new leadership in Next Generation and WiLAT driving the strong programmes created. In May we opened CILT Korea as our 36th branch and have five other potential new branches under development. We have begun regular regional meetings to bring countries together and support regional growth.

We sought at the start of the Covid-19 crisis to share best practice information and research and equip our members wherever they were with information and support to enable the continued flow of goods and people and safe practice in doing so. Through a now well established series of bulletins and webinars, that have been cascaded through our country territories and branches, we have created a huge library of reference material and established new networks to support individuals and corporates on the ground. In education, training and networking we have opened up new ways of communicating, teaching and examination and, importantly, ensured these services to members and those starting in the profession have continued. In doing so we have opened up new markets and new ways of doing that.

Again using the Covid-19 crisis as a lever for change we have shared new technology and thinking and encouraged digitisation. We plan to focus more strongly on a far greater threat to our industry in the future by encouraging platforms and research on sustainability issues.

My predecessor, Sir Peter Hendy, charged us with creating the new Institute for the new Era as we entered our second century. We have continued that task with some reprioritisation due to Covid-19 in 2020 and will close that down over the second year of my Presidency.

Doubtless, there remain many issues and problems for us as transport & logistics professionals to overcome. In facing these I am confident we will remain stronger together and further establish our leadership of a profession that is critical to deliver what is needed to win the global fight with the virus. Let us extend that success then into ever more critical areas of rebuilding economies, and tackling the global climate change issues, that ultimately dwarf even Covid-19. Never was transport and logistics so important in delivering securely food, medicine and goods. Never was a professional and global approach so important to us as a people occupying different countries and cultures across the world.

We are CILT. We are stronger together. We will deliver. Let us continue to work in 2021 on that task.

Dato' Ts Abd Radzak Abd Malek FCILT
President
Chartered Institute of Logistics and Transport

TRUSTEES' REPORT

The trustees present their report and the audited financial statements for the 12 months period ended 30 September 2020.

The financial statements comply with the Institute's Charter and Byelaws, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Ireland (FRS 102) which was effective from 1 January 2016.

Purpose

Our Royal Charter states our purpose is to "promote, encourage and co-ordinate the study and advancement of the science and art of transport and logistics in all its forms".

Activities

To achieve our purpose, we provide knowledge on a worldwide basis to people entering, working and connecting with the logistics and transport professions. Our members work in a number of areas including global supply chains, freight transport, passenger transport, international trade and infrastructure and planning. Their professional activities utilise multiple modes of transport, engage with commercial and public sector organisations and across international borders. All of them play an important part in the design, implementation, operation and optimisation of networks and services for the time related positioning of resources. Our members gain knowledge by pursuing accredited professional educational programmes that lead, with appropriate management experience, to recognised professional qualifications.

We seek to:

- Supply excellent people throughout their career to our professions
- Share best practice with fellow professionals
- Support lifelong learning with continuing professional development
- Work with accredited educators and trainers to provide learning and practical research
- Promote holistic logistics and transport policy to shape our communities and economies

We do this by:

- Having stimulating meetings, lectures, exhibitions and visits
- Distributing useful information promptly in a variety of formats
- Building an international network and facilitating beneficial links between members
- Encouraging energetic young members
- Celebrating our members' successes

Financial Review

The position for the period was an unrestricted fund net contribution before investment gains of £63k (2019 - £20k). The organisation has a total of £425k (2019 - £370k) of unrestricted funds, which is within the reserves policy target.

Educational income for the year at £418k was down on the previous year of £471k. This was largely led by the expected reduction in Income from Kazakhstan to £8k (2019 - £55k). Other Education Income was substantially maintained, even in the light of the upheaval from Covid. Tight control of expenditure ensured that Education margins were improved to £138k (2019 - £123k).

Subscription and fees income increased to £143k (2019- £133k) with overall slight membership increases. No fee rate increase was implemented to reflect the uncertainties in many of the Branches and Territories although the minimum fee of £500 was applied. Governance costs were £143k (2019 - £125k). This was driven by increases in audit and financial support expenditure but was more than offset by the reduction in Secretary General, presidential and VP costs to £75k compared to £105k in 2019. This again reflected the expenditure control and operational changes resulting from the Trustees decisions in relation to the Covid pandemic.

Commented [TN1]: I assume all these paragraphs still hold with just the date correction?

TRUSTEES' REPORT (continued)

Achievements, measures of success and plans and strategies

Importantly our focus on diversity and encouraging wider participation in our Institute has continued with a vibrant global WiLAT and Next Generation organisation. This year has seen the handover to new Global Convenors with Gayani De Alwis taking on WiLAT leadership from Dr Dorothy Chan and Emma Ross taking on the newly designated Next Generation leadership from Elliot Price. WiLAT has extended further its reach with interest in Korea resulting in the establishment of a new branch, CILT Korea in May 2020 and interest in Turkey and the Indian Ocean Islands being developed with the aim of setting up two other branches in time. As the CILT brand reaches out globally we are also registering new branches in Sierra Leone and Rwanda and have significant developments in the Caribbean, Ecuador and Cameroon.

Our global membership numbers fell in total terms by just over two thousand members. This was mainly driven by continued fall in membership in our more established territories in UK, Ireland, New Zealand & Australia. A few countries grew membership substantially, namely Ghana, Uganda and Bangladesh, but Nigeria struggled to keep members gained in recent years.

To meet the threat of Covid-19 we reviewed our strategy and planning in March 2020 and created our Plan on a Page focused on three main areas – Leadership in the profession, Membership and Education. This created an action based response within the organisation and the Plan has been revised on a quarterly base since. The immediate results have been improved cashflow, created strong communications to countries and members and a revised training & education process, partnering with our training partners globally.

As a result, we have managed to maintain our business and give future opportunities to growth as well as find new ways to connect members and the organisation through virtual mediums rather than face to face meetings and conferences.

We continued to work on the 2019 declared intent to join up CILT UK and CILT International although the immediate plans were delayed as we adjusted to the Covid crisis. This work was resumed in detail in August.

Impact of Covid-19

The impact of Covid-19 on the charity is difficult to ascertain, as this depends on how long it is a concern, and how quickly the world's economies recover from this. We have forecasted the impact for the next twelve months, and there may be a reduction in our income, but we are reacting to this by controlling our costs and performing regular monthly reforecasts. We firmly believe that the charity will survive the impact, due to our structure and our financial resources.

Status and trustees' meeting

The Chartered Institute of Logistics and Transport (CILT) is an incorporated charity governed by its Royal Charter and Byelaws. It is registered as a charity in England and Wales, registered number 313376. The trustees of CILT, appointed by the Council hold the following offices: President, President-Elect as Chair of the International Management Committee, two UK domiciled Vice Presidents, Honorary Secretary, Honorary Solicitor and Honorary Treasurer. The trustees must meet a minimum of once a year, but in practice meet at least quarterly. Due to Covid the Trustees have been meeting monthly since April 2020. The governing documents of CILT are its Royal Charter and Byelaws. Changes to these documents require the approval of the Privy Council, subsequent to the agreement of the voting members of CILT. The Royal Charter was granted in 1926. The byelaws were most recently revised in April 2010.

The supreme governing body of CILT is the Council, known as the **Council of Trustees (CoT)**, which comprises the President, the President-Elect, two International Vice Presidents resident in the UK, the Honorary Treasurer, Honorary Solicitor and Honorary Secretary. The President chairs the CoT.

CoT appoints the President and President-elect, each of whom serves a two-year term of office and approves the appointment of the International Vice-Presidents, who ordinarily serve a three-year term, which the CoT may agree to extend. CoT also appoints the Honorary Trustees who serve three-year terms, which can be extended for another term.

Commented [TN2]: Perhaps our achievements this year are to do with maintaining contact through Webinars and controlling costs? Broadening the network? Given this covers plans and strategies what do we need to say about Join Up?

Commented [TN3]: What can we say about WiLAT and NG this year?

Commented [TN4]: Do we currently have all these roles

Commented [KN|CI5R4]: Yes we do

Commented [TN6]: Does all this still hold?

Commented [KN|CI7R6]: Yes all ok still

TRUSTEES' REPORT (continued)

The trustees maintain an up-to-date knowledge of the responsibilities of being a charity trustee and CILT carries indemnity insurance in respect of their role as trustees. CILT's liabilities are limited in the Charter and Byelaws to the level of £1 per member.

Key Management Personnel

The trustees consider the council of trustees and the senior management team (Secretary-General and Finance Director) comprise the key management personnel of CILT in charge of directing and controlling, running and operating the charity on a day-to-day basis. The remuneration for the Secretary General is set at the annual budget review and agreed by both the IAC and IMC. Remuneration rates remained at previous year's levels. All trustees give of their time freely and no trustee received remuneration in the year.

International Council

International Council comprises representatives of the Territorial Organisations (TOs) and International Branches (IBs) established around the world. The International President chairs the International Council. It is the forum for the representatives of all members of CILT to;

- Develop CILT's global strategy
- Establish professional membership and ethical standards
- Establish international standards for professional education and continuing professional development
- Confirmation of the appointments of the Council of Trustees.

It meets once a year at CILT International Convention, although in 2020 the Convention has had to be cancelled.

International Management Committee (IMC)

IMC is charged with implementing the strategy developed by the International Council and ensuring the effective administration of CILT's day-to-day business. IMC comprises the President and President-elect, the International Vice Presidents and the Honorary Officers. The Secretary-General is a non-voting member of IMC. IMC must meet a minimum of twice per year but in practice meets quarterly. The President-elect usually chairs the IMC but 2020 as we reviewed Trustee and Committee structures, the IVP for the UK and Chair of CILT UK, Alan Jones, took on the Chairmanship of the IMC. It is currently planned to appoint a President Elect in late 2020 who will take up the IMC chairmanship in 2021.

International Audit Committee (IAC)

IAC is charged with the oversight of CILT's activities to ensure they meet the requirements of charity law, financial management best practice and comply with statutory accounting requirements. It is also responsible for the management of CILT's funds and investments. IAC meets a minimum of twice per year in addition to meeting the CILT's auditors. In practice, the meetings reflect the cycle of meetings of trustees and IMC. The Honorary Treasurer chairs IAC.

International Education Sub Committee (IESC)

The IESC is the governing body for education internationally ensuring the aims and objectives of the organisation in creating programmes and materials to deliver training and education in logistics and transport in global markets. It is responsible for setting standards on education including ensuring accreditation, moderation, examination and certification standards meeting defined and appropriate quality standards. A Trustee chairs the IESC and this currently is Jan Steenberg.

International Membership Sub Committee (IMSC)

The IMSC is the governing body for membership standards internationally. It ensures that membership standards are defined and adhered to globally. Individual membership questions on interpretation and on adherence to standards can be referred to the IMSC. The Membership Guidelines document is the reference document for the organisation.

Commented [TN8]: My understanding is that there has been no convention this year. Does this still hold?

TRUSTEES' REPORT (continued)

The International Secretariat

The CoT appoints a Secretary General, who is the senior executive officer of CILT. The Secretary General is charged with managing the affairs of CILT and the Secretariat and is accountable to the CoT.

Significant support is provided by certain territorial organisations, namely;

- CILT(UK) which provides finance administration, including education finance, treasury, company secretary and legal services
- CILT Hong Kong, which manages the administration of membership worldwide.

The other principal officer is the Director of Finance. In this capacity, he reports to the Secretary-General and attends meetings of the IMC and IAC. In May 2020, Andrew Weatherill resigned as Finance Director and Tom Naylor replaced him in the role.

The International Family

CILT has members working in more than 100 countries. There are like-minded organisations formed by our members in 35 countries, with CILT Korea as a 36th country, being added in May 2020. These are either territorial organisations or branches formally recognised by the Council of Trustees. They are responsible for representing the interests of CILT and its members in the relevant territory.

The delegated powers and responsibilities of the Territorial Organisations are set out in CILT's byelaws. These organisations are legally and financially independent of CILT. However, the trustees retain the power to withdraw recognition should the conduct of the territorial organisation be in breach of, or inconsistent with, CILT's Royal Charter and Byelaws.

Institute Branches are established by resolution of the Council of Trustees, which will determine the nature and extent of any delegation of powers on a case-by-case basis, with the Secretary-General having oversight of their activities. Both the Territorial Organisations and CILT Branches may use the word "Chartered" in their name and use the International brand and logo of CILT, subject to the Byelaws.

Public Benefit

In setting the objectives, planning the activities, and reporting on the performance of the charity the trustees have given careful consideration to the Charity Commission guidance on public benefit. Efficient logistics and transport operations have a positive impact on all our communities. Mobility facilitates trade, provides access to services and improves communications. By disseminating knowledge about logistics and transport, we have a constructive influence on communities, business and social activities.

We also ensure our members, and the diverse communities we serve, are more aware of the responsibilities our professions bear for the environmental impact of logistics and transport activities and the contribution we can make to sustainable development – maximising efficiency to minimise carbon footprint and costs.

At the end of September 2020 there were 4340 students in total who took CILT education programmes. This included 2178 students registered in the financial year to study CILT International Professional qualifications together with 2162 students taking short courses, endorsed programmes and other training associated with CILT. In addition, CILT supports Aspire, a careers foundation that provides financial support to those who would otherwise be unable to access professional development education in Logistics and Transport. Aspire is administered as part of CILT (UK).

Commented [TN9]: I assume we need to say something re AW departure and my arrival?

Commented [TN10]: Still 35?

Commented [TN11]: Number at 30 Sept 2020?

TRUSTEES' REPORT (continued)

Trustees' Responsibilities Statement

The trustees are responsible for the preparation of financial statements for each accounting year that give a true and fair view of the state of financial affairs of CILT as of the end of the year, and of the result for the year.

In preparing those financial statements the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Make judgements that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on a going concern basis unless it is inappropriate to presume that CILT will continue in business.

The trustees consider that they have complied fully with these requirements in preparing the financial statements on pages. The trustees have responsibility for ensuring that CILT keeps accounting records which disclose with reasonable accuracy the financial position of CILT at any time and which enable them to ensure that the financial statements comply with the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2016) (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The trustees have general responsibility for taking such steps reasonably open to them to safeguard the assets of CILT and to prevent and detect fraud and other irregularities. The trustees have taken all the necessary steps to make us aware, as trustees, of any relevant audit information and to establish that the auditors are aware of the information.

Risk Management

CILT's strategic review has produced a plan setting out the major opportunities available to the charity and the risks to which it is exposed. The Trustees monitor progress against the strategic objectives set out in the plan that is reviewed annually.

Reserves Policy and Unrestricted Funds

Unrestricted funds, represented by the General Fund, are those utilised by the trustees without specific conditions imposed upon them except for the imperative that they are used for the furtherance of CILT's charitable objectives.

These funds represent the free reserves of the charity. The trustees have considered the appropriate level of free reserves together with the incidence of costs within the General Fund.

The trustees have decided that free reserves will be targeted to fall within an acceptable operating range of a minimum of the equivalent of six month's annual expenditure and a maximum of the equivalent of two years' annual expenditure as disclosed in the latest audited accounts.

The year-end general fund balance is £xxxxk, which represents > 6 months of the budgeted 2020 annual expenditure, and the trustees consider this level of reserves to be sufficient for the continuing operations of the charity. The trustees note that over 90% of the investments held can be realised into liquid funds within 24 hours.

Website

The trustees are responsible for the corporate and financial information included on the CILT website.

Endowment Funds

In November 2002, The Charity Commissioners for England and Wales approved a new endowment fund for CILT. Like its predecessors, income from the fund is used in the furtherance of CILT's principal charity objective of education. Further details are set out in Note 10 to the accounts. Investec Wealth and Investment have managed CILT's investments since September 2011.

Commented [TN12]: Is this still correct?

Commented [KN|C13R12]: Not sure Tom. Will check with David

TRUSTEES' REPORT (continued)

Investment Power and Policy

Our Royal Charter or Byelaws do not restrict CLT's investment powers. We have granted discretionary powers to the investment manager, Investec Wealth and Investment.

The investments are classified as fixed assets and are held to provide income to CLT with medium risk. To achieve this objective, the fund manager now holds two diversified portfolios of suitable investments. Changes in the investment portfolio are set out in Note 7 to the accounts.

Auditors

A resolution to reappoint Mazars LLP as auditors will be proposed at the forthcoming Annual General Meeting.

Trustees

The following trustees have served during the year:

Sir Peter Hendy
Alan Jones
Rupert Nichols
David Pugh
Stephen Rinsler
Jan Steenberg
Jane Green
Dato Radzak Malek

Commented [TN14]: Update please.

Commented [KN|CI15R14]: Done

Officers

The following officers have served during the year:

Presidents	Sir Peter Hendy	UK (until Dec 31 st 2019)
	Dato Radzak Malek	Malaysia (from Jan 1 st 2020)
International VPs	Jan Steenberg	UK (until Dec 31 st 2019)
	Jane Green	UK (from Jan 1 st 2020)
	Alan Jones	UK
	Fiona Knight	New Zealand
	Romesh David	Sri Lanka
	Gilles Legault	Canada (until 4 November 2019)
	Tom Maville	Canada (from 4 November 2019)
	Sunny Ho	Hong Kong
	Dato Radzak Malek	Malaysia (up to Dec 31 st 2019)
	Ramli Amir	Malaysia (from Jan 1 st 2020)
	Francis Ehiguese	Nigeria
	Finbarr Cleary	Ireland
	Dr Newton Demba	Chair Africa Forum

Honorary Solicitor	Rupert Nichols
Honorary Treasurer	David Pugh
Honorary Secretary	Stephen Rinsler (until Dec 31 st 2019)
Honorary Secretary	Jan Steenberg (from Jan 1 st 2020)
Secretary General	Keith Newton
Director of Finance	Andrew Weatherill (until May 15 th 2020)
Director of Finance	Tom Naylor (from June 18 th 2020)

Commented [TN16]: Update Please

Commented [KN|CI17R16]: Done

Advisors

Auditors	Mazars LLP 90 Victoria Street Bristol, BS1 6DP
Bankers	Barclays Bank plc 8 Market Place, Kettering, Northants
Investment Managers	Investec Wealth and Investment Limited 2 Gresham Street, London
Solicitors	Stone King LLP 16 St John's Lane, London

Commented [TN18]: Still Correct?

Commented [KN|CI19R18]: Yes to my knowledge – maybe best to ask Andrew to check?

Registered office and principal address:

The Chartered Institute of Logistics and Transport
Earlstrees Court
Earlstrees Road
Corby
Northants
NN17 4AX
United Kingdom

Membership of Governing Groups

The membership of the governing group for the forthcoming year is as follows:

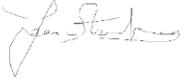
Name	Designation	Country	Group(s)
Dato Radzak Malek	President	Malaysia	CoT (Chair), IMC, IAC (non-voting)
David Pugh	Honorary Treasurer	UK	CoT, IMC, IAC (Chair)
Rupert Nichols	Honorary Solicitor	UK	CoT, IMC, IAC
Chief Teete Owusu-Nortey	Special Advisor for Africa	GH	CoT
Jan Steenberg	Honorary Secretary	SC	CoT, IMC, IAC, IESC (Chair)
Jane Green	IVP	UK	CoT, IMC
Alan Jones	IVP and Chair IMC	UK	CoT, IMC
Romesh David	IVP	SL	IMC
Tom Maville	IVP	NA	IMC
Sunny Ho	IVP	HK	IMC
Fiona Knight	IVP	NZ	IMC
Ramli Amir	IVP	ML	IMC
Francis Ehiguese	IVP	NIG	IMC
Dr Newton Demba	Chair Africa Forum	ZIM	IMC
Finbarr Cleary	IVP	IRL	IMC
Gayani De Alwis	WiLAT Convenor	SL	IMC
Emma Ross	Next Generation Convenor	UK	IMC
Mike Pestereff	Audit Committee	UK	IAC
Harriet Leung	HK Executive Manager	HK	IMC (non-voting)
Kevin Richardson	UK CEO	UK	IMC (non-voting)
Abi Sofian	Malaysia IBF lead	Malaysia	IMC (non-voting)
Tom Naylor	Director of Finance	UK	IMC, IAC (both non-voting)
Keith Newton	Secretary-General	UK	CoT, IMC, IAC (all non-voting)

Commented [TN20]: Any updates please?

Commented [KN|CI21R20]: All updated

At October 31st 2020 an appointment for the President Elect and the Chair of IMC had to be made.

By order of the Trustees

A handwritten signature in black ink, appearing to read 'Jan Steenberg', written in a cursive style.

Jan Steenberg
Secretary to the Trustees

**INDEPENDENT AUDITOR'S REPORT
TO THE TRUSTEES OF THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT**

Opinion

We have audited the financial statements of The Chartered Institute of Logistics and Transport (the 'charity') for the period ended 30 September 2020 which comprise the Statement of Financial Activities, Balance Sheet and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charity's affairs as at 30 September 2020 and of its income and expenditure for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter – Impact of the outbreak of COVID-19 on the financial statements

In forming our opinion on the charity financial statements, which is not modified, we draw your attention to the Trustees view on the impact of COVID-19 as disclosed on page 4 and the consideration of non adjusting post balance sheet events (note 14 to the financial statements).

Since the balance sheet date there has been a global pandemic from the outbreak of COVID-19. The potential impact of COVID-19 became significant in March 2020 and is causing widespread disruption to normal patterns of business activity across the world, including the UK.

The full impact following the emergence of COVID-19 is still unknown. It is therefore not currently possible to evaluate all the potential implications to the charity's activities and the wider economy.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Commented [KN|C122]: This whole section I think is from the auditors last year. I started to change the dates but stopped as I think it needs them to rewrite as appropriate?

