

**Dear Mr. Kevin Byrn,**

The Governing Council of CILT (India) is constrained to bring to your notice the non-response to our repeated request for restoration of Territorial status since all issues have been resolved. The withdrawal of territorial status to CILT (India) has been a major impediment in taking our organization to its true potential. We seek your support and guidance in restoring the territorial status without any further delay because of the following actions already taken.

1. We have already, in terms of the directions provide by CILT (International) evolved India-specific modules relevant to Indian conditions without compromising the rigour and basic structure of the processes in the areas of syllabii, setting, accreditation, evaluation and certification process. These documents have been prepared after intensive research on the material supplied by CILT(Int'l) as well as best practices in India as under

I. CILT (India) Education Manual

II. Quality assurance structures (based on models developed by CILT(Int'l) and two other accredited Institutes in India

III. An accreditation manual version 2.0

IV. Version 4.0 of Education and Moderation process

All these documents had been sent to CILT (Int'l) during 2017 itself

2. The Transglobe issue has been finally resolved and certificates have been issued to the successful trainees

3. Two visits by Keith and the latest visit of Jon Harris have been in the nature of reviewing the steps taken by CILT(India) and both of them had assured us that the position would be put before the Trustees for a decision. No intimation has been given to us despite lapse of nearly one year

4. The issue of Tax compliance have been explained in separate mails to CILT(Int'l) – (Copies attached as Annexure 1) but there has been no response. In any case this matter

needs to be pursued further as it is connected with legal tax compliance. However, we have requested our (C.A) Chartered Accountant to defer deduction of the tax during the current year.

### **Historical Perspective**

As far as Education segment Policies are concerned we had highlighted at the beginning of our term that the prevailing business plan was unworkable and was the main reason why membership of CILT was stagnating. The two main reasons were:

- The fee structure which was based on International norms was not affordable for Indian conditions and was totally out of alignment with comparable training modules available in India in term of value for money.
- Currently All the fees collected have been shared with the Training partner (for covering his costs plus margin) and CILT (International). There is no provision made for CILT(India) which was supposed to assist in marketing the training module, assisting in accreditation based on CILT(Int'l) norms, setting the papers, evaluating the answer sheets, moderating the evaluation process and supporting the Certification process, Revenue sharing mechanism was not provided.

We had, therefore, sought permission to design packages for undertaking training based on the syllabus provided by Int'l body suitably customized for Indian conditions and developing an affordable fee structure for Indian trainees which would be provided certification by CILT(India).

Transglobe and six other training Institutes responded to the programme and Transglobe enrolled over a hundred students and commenced the training.

Unfortunately, at this juncture, the territorial status for CILT(India) was withdrawn and rest is history.

As already mentioned we have streamlined our syllabi setting, accreditation and evaluation processes and have also shared with CILT (Int'l). But there has been no response to our request for restoration of territorial status. We are also not being advised why the process for reactivation is not being initiated despite two visits by Keith and the latest visit by Jon Harris.

We now need to know what is the road ahead for CILT (India).

The other issues which have been raised, have also been clarified.

## **1. Membership**

The membership has been discussed in all the meeting with Keith and Jon, but since the territorial status was withdrawn and accreditation of Institutes was canceled, no membership drive could be undertaken.

## **2. South India Project**

We have repeatedly been requesting International that South India Project which is being directly monitored by International body is cutting at the root of the Territorial Concept. Keith had informed us that the International body has invested money in the South India Project and therefore, they would be monitoring their functioning till the current contract is completed but he had, assured that CILT (India) would be kept informed about their activities. Unfortunately no action has been taken by International in this regard also

## **Current Status**

Meanwhile, CILT (India) has not been inactive. We have established contact with the Govt. of India and have been able to achieve the following breakthroughs in order to participate in the path-breaking initiatives launched by the present Govt. of India in the area of skill development in logistics transport and supply chain management.

I. We have been invited to join the Governing Council of the Logistics Skill Council based in Chennai under the Ministry of Skill Development. Recently National Chairman CILT(India) has also been invited to be on their Executive Committee as well

II. We have entered into an MoU with the Logistics Skill Council to develop syllabi for Railway related jobs in the areas of loco-pilots, mechanical maintenance of rolling stock and locomotives, railway siding management and maintenance. We have already submitted the training material for two of these modules

III. We have also participated in running a module on logistics and supply chain management in collaboration with a Institute of Technical Education recognized by the Skill Development Ministry for a duration of 3 months

IV. We have successfully run an International seminar- cum –Exhibition – CILT Expo 2018 in New Delhi on 22-23 Nov 2018 which was provided support by Ministry of Railways, Ministry of Skill Development and Ministry of Shipping & Transport. Hon'ble Minister of Commerce & Industry Govt. of India inaugurated the seminar which was attended by Secretaries to the Govt. of India, heads of Public and Private sector corporates involved in the Logistics sector besides senior professionals from Logistics companies.

V. We have introduced short duration courses under the Continuing Education Certificate Programme on a regular basis as under:-

i. Two progamees on Ralway- Freight Operation Information Systems

ii. Two Programes on Railway Freight Terminal Management and

iii. A combined Rail Siding and Freight Terminal Management

These progames have been highly appreciated by the participants

### **Road Ahead**

We are in the process of planning for a mega event in India to celebrate the 100<sup>th</sup> Anniversary of CILT (India) during 2019 and will be keeping International body informed.

We have already reported the initiative taken by CILT (India) to build up a strong forum for Young Professional and Women leaders in the Logistics & Transportation fraternity by organizing CEO Conclaves. Two such Conclaves have been held –one in New Delhi during the last visit of Keith and the second one in Ahmadabad. Through these interactions we are building up a panel of enterprising young professional of both genders who would become leaders in this fast growing industry.

Minister of Commerce & Industry Government of India Sh. Suresh Prabhu Invited CILT (India) along with Secy General CILT (Bangladesh) and Chairman CILT (Malaysia) and President-elect of CILT (Int'l) over breakfast to work out a close relationship between the Government of India and CILT (India). Some of the areas identified by him for collaboration included:

a) Signing an MOU between Ministry of Commerce & Industry Govt. of India and CILT (India) to give a decisive push to the efforts of the Govt. to attract investments in the logistics infrastructure and reduce overall logistics costs in alignment with international benchmarks. He sought our support in evolving an Integrated National Logistics Policy by providing inputs from the Industry.

b) Suggested CILT (Int'l) to develop an integrated strategic plan for Logistics and Transport across South-and South East Asia with funding by Asian Development Bank. Govt. of India would support this initiative.

c) Also suggested CILT(Int'l) to develop a similar integrated strategy for the Logistics sector with financial support from African Development Bank. Govt. of India would support this also.

d) As you may be aware, Govt. of India has already provided infrastructure status to the Logistics Industry to attract investment in the sector and also created a special cell under the charge of a Special Secretary (Logistics)in the Ministry of Commerce and Industry to oversee coordination between different ministries of Govt. of India and create a blueprint for growth of Logistics sector in India.

We are extremely upbeat in regard to the growth strategy for the logistic industry in the Indian sub-Continent. We have already lost two valuable years in creating a foothold for CILT (Int'l) in this growth scenario. We are concerned that should CILT (Int'l) take the initiative in collaboration with CILT (India) to establish our credentials as a progressive body in the important field of Logistics and Transport without any further delay, we would be well positioned to play a significant role in the growth and development of the fastest growing Indian economy globally as well as in South and South –east Asia.

In order to take advantage of these proactive steps being taken by Government of India it would strengthen our negotiating position immensely if the Territorial Status is restored to CILT(India) urgently

With regards,

**Shanti Narain**

National Chairman  
CILT-India